



HRDF  
Approved &  
Claimable

# PERFORMANCE MANAGEMENT: STRATEGY & SETTING OBJECTIVES

## OVERVIEW

In the last 10 years, the external business climate has become increasingly unpredictable. Leaders in companies are seeking, and many a time struggling, to find methods to build consistency and stability in their business performance. They are also doing their best to stay one step ahead of the competition.

In order to achieve a more progressive and profit-centred internal business environment, staff require performance measures that help to shift with the changes required. However, many leaders struggle with developing effective performance measures, and more so with implementing those measures.

This programme is for managers or people who look into the importance of maintaining healthy performance measures, and how to effectively set these performance measures to align with your business objectives and outcomes.

Through hands-on & behaviour-based activities, participants will learn ways to:

- ✓ To gain an understanding of the importance of **success behaviours in KPI settings**.
- ✓ To learn & practise **writing SMART KPIs**.
- ✓ To apply **crafted measures** which are critical to the success and progress in execution activities.
- ✓ To develop targeted **monitoring procedures** for performance feedback and planned scheduling.

## ONE-DAY WORKSHOP & TRAINING

TIME: 9am-5pm

DATE: 11<sup>th</sup> Dec 2017 (Mon)

PRICE: RM 1,000

EARLY BIRD RM 850 - *book by 30<sup>st</sup> Nov 2017*

## OUR TRAINER

**Gregory Phua**

Gregory has over 25 years of experience across industries both as a practitioner as well as consultant.

Gregory's competencies include behavioural and performance change, process and organisation design, facilitating learning, coaching, culture process and change



## ABOUT US

Sheffield Plus is a leading provider of learning & development services. We offer a wide range of corporate training solutions to companies of all sizes.

Our internationally qualified consultants, draw on best-practise theories combined with real-life examples to ensure participants maximise their learning outcomes

## FOR MORE INFORMATION

Email: [talent@sheffieldplus.com](mailto:talent@sheffieldplus.com)

Tel: (603) 2380 5700

Web: [www.sheffieldplus.com](http://www.sheffieldplus.com)

Company: Sheffield Plus Sdn Bhd (755351-K)



## REGISTRATION PAGE

### EVENT DETAILS

#### PERFORMANCE MANAGEMENT

Date : 10 December 2018  
Date : Tuesday & Wednesday  
Time : 9.00 am – 5.00 pm

### WORKSHOP FEES

Please reserve \_\_\_ seat(s)

#### EARLY BIRD REGISTRATION FEE (BY 1<sup>st</sup> DECEMBER 2017)

RM 850.00

#### REGISTRATION FEE (AFTER 1<sup>st</sup> DECEMBER 2017)

RM 1,000.00

### DELEGATE

#### DELEGATE 1

Name \_\_\_\_\_  
Designation \_\_\_\_\_  
Email \_\_\_\_\_  
Tel \_\_\_\_\_

#### DELEGATE 2

Name \_\_\_\_\_  
Designation \_\_\_\_\_  
Email \_\_\_\_\_  
Tel \_\_\_\_\_

#### DELEGATE 3

Name \_\_\_\_\_  
Designation \_\_\_\_\_  
Email \_\_\_\_\_  
Tel \_\_\_\_\_

#### DELEGATE 4

Name \_\_\_\_\_  
Designation \_\_\_\_\_  
Email \_\_\_\_\_  
Tel \_\_\_\_\_

### TERMS & CONDITIONS

Sheffield Plus reserves the right to change the content of any published particulars without liability. Payment must be received 7 working days prior to the workshop. In the event that a registered participant fails to attend, a suitable substitute is welcomed with 3 working days prior notice. All registrations are non-refundable.

### HRDF CLAIMABLE

This workshop is claimable under the HRDF SBL Scheme. For more information, visit [www.HRDF.com.my](http://www.HRDF.com.my)

### BILLING DETAILS

Company \_\_\_\_\_  
Contact Person \_\_\_\_\_  
Designation \_\_\_\_\_  
Billing Address \_\_\_\_\_  
Tel \_\_\_\_\_  
Email \_\_\_\_\_

Company  
Stamp

### METHODS OF PAYMENT

**CHEQUE**

Enclosed is our cheque for RM \_\_\_\_\_ payable to Sheffield Plus Sdn Bhd and mailed to A-21-1, Northpoint Offices, Mid Valley City, No. 1, Medan Syed Putra Utara, Kuala Lumpur, 59200 Malaysia

**TELEGRAPHIC TRANSFER**

Company : Sheffield Plus Sdn Bhd  
Bank Name : CIMB Bank Berhad  
Bank Account No : 8007180872

\*If you are transferring from outside of Malaysia, Swift Code: CIBBMYKL

### CONTACT

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